## The Fair Name and its Legacy



After 4 years with the national title insurer, Britt missed the ability for a local company to make its own decisions on client and employee matters, so at the end of 2015, Britt founded Fair Texas Title. The Fair legacy and the exclusive focus on DFW clients have resonated in the DFW marketplace, as many top title industry experts and real estate professionals have hopped on the Fair Texas Title bandwagon.

The original Hexter Title Company was founded in 1916 by a real estate attorney named Victor Hexter. Hexter spent many hours working in the old Dallas Courthouse, tracing the ownership of properties in order to assure his clients they were not getting defective titles on properties they were purchasing.

1968

Bill Fair acquired Hexter Title in 1968 and changed its name to Hexter-Fair Title Company.



Bill continued to run Hexter-Fair until 1975 when David Fair bought Hexter-Fair and merged its operations with a title agency he had started in Denton. In 1995 David Fair reacquired Hexter-Fair. The re-formation of Hexter-Fair became possible when its out-of-state owner purchased another title company in Dallas. David Fair re-grew the company and re-hired many of his long-time co-workers.



1930

1916

In the early 1930s, Victor's business had grown so much that his son, Louis, a young real estate lawyer, joined the firm. After World War II, Louis took over the reins of the company and managed it until his retirement in 1968.



David Fair sold Hexter-Fair in 1983 to a financial institution that later became Bright Bank Savings Association. David remained as Chairman of the Board of Hexter-Fair until 1988 when Bright Bank sold Hexter-Fair to a large national title insurance company.

1995



When David sold Hexter-Fair to a large California-based title company in 2012, Britt stayed aboard and ran the DFW operation for that acquiror.

2012

Bill and David Fair saw Hexter-Fair grow from some fifty employees in 1968 to the largest title agency in the State of Texas with twenty-five offices and more than 500 employees in three counties.

1975

David's oldest son, Britt Fair, joined David at Hexter-Fair in 2004 to learn the business and worked his way up the company ladder.

Your Local Title Company
www.FairTexasTitle.com